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Exam : **C_TB1200_92**

Title : SAP Certified Application
Associate - SAP Business One
Release 9.2

Vendor : SAP

Version : DEMO

NO.1 What postings are made when a delivery document is created for an item controlled by the moving average method?

Please choose the correct answer.

Response:

- A. A credit to the inventory account and a debit to the customer account
- B. A credit to revenue and a debit to cost of goods sold
- C. A debit to the inventory account and a credit to cost of goods sold
- D. A credit to the inventory account and a debit to cost of goods sold

Answer: D

NO.2 The implementation consultant has added 20 user-defined fields to the header area of various marketing documents.

However, the client lead is confused because she sees all the fields every time she opens a new sales order.

She only wants to see the fields for the document she is working on.

What can the consultant suggest to help?

Please choose the correct answer.

Response:

- A. The client lead can sort user-defined fields, so that the fields required for the currently opened document appear first. This only affects the current user.
- B. Using Form Settings, user-defined fields that are not relevant for a document can be hidden from the document, just like ordinary fields.
- C. Organize the user-defined fields into categories. The client lead can then select the category that applies to the marketing document she is viewing.
- D. Using Form Settings, user-defined fields that are not relevant for a document can be hidden from the document, just like ordinary fields.

Answer: C

NO.3 You have created an item that is managed by serial numbers with a management method of release only.

Which of the following documents will require that serial numbers are specified?

Please choose the correct answer.

Choose one:

- A. Delivery
- B. A/P Invoice
- C. Goods Receipt PO
- D. Sales Order

Answer: A

NO.4 Your company sells sets of hardware tools. Each tool in the set is defined as an item in the system. You

want to have a price for the set of hardware tools.

How do you define the set of hardware tools in the system?

Please choose the correct answer.

Response:

- A. Create a sales bill of materials for the set.
- B. Define an item group for the items in the set.

- C. Define the set as a phantom item.
- D. Assign all items to the same discount group.

Answer: A

NO.5 Top Toys defined their sub-periods as months. How often should they run the period-end closing utility?

Please choose the correct answer.

Response:

- A. They are required to run the period-end closing utility both at the end of each month and at the end of the fiscal year.
- B. Depending on their financial processes, they can run the period-end closing utility at the end of each month and also at the end of each quarter.
- C. Depending on their financial processes, they should run the period-end closing utility at the end of the fiscal year and also can run it at the end of each month.
- D. Depending on their financial processes, they can run the period-end closing utility at the end of each month and also at the end of each quarter.

Answer: C

NO.6 You create a query for an approval process to check for service purchase orders over 3000 in value.

When you test the approval process you get an error from the query.

What is wrong with this query?

```
SELECT distinct 'true' FROM OPOR T0 WHERE $[3.0.0] = 'S' AND $[29.0.number] > 3000
```

Please choose the correct answer.

Response:

- A. The service type 'S' is not part of the purchase order table therefore you need to refer to it using the table and field name.
- B. You should not use the 'distinct true' clause in this type of query since only a single value is returned.
- C. You need to add the table name OPOR to the condition to reference the fields.
- D. To refer to a field in the active window, an additional '\$' character is required before the index values.

Answer: D

NO.7 What all are the factors involved in Engagement of Implementation?

there are 2 correct answers to this question.

Response:

- A. End customers
- B. Agents
- C. Partner organization
- D. Middle Men

Answer: A,C

NO.8 Which rows from which sales documents can be copied directly into an A/R invoice?

Please choose the correct answer.

Response:

- A. Rows from either a sales order or a delivery
- B. Only rows from a delivery with items, and rows from a sales order with services
- C. Rows from quotations, sales orders or deliveries
- D. Only rows from a delivery containing items

Answer: C

NO.9 The implementation consultant has just demonstrated the service type purchase order to the client.

The client lead is very concerned that they have to select from the entire list of G/L accounts when they

create a service type purchase order. There are several accounts that the client lead can select for different types of services.

What can the consultant suggest to help the client lead?

Please choose the correct answer.

Response:

- A. Set the short list of G/L accounts as default accounts on the Purchasing tab in the G/L Account Determination.
- B. Add a user-defined field to the purchase order row, with a list of valid values for the short list of accounts. The client lead can choose from the short list.
- C. Define a project for each type of service, and associate a G/L account. When the client lead selects the project, the G/L account is used.
- D. Add user-defined values to the G/L account field in the purchase order row, with a fixed list of values containing the short list of G/L accounts. The client lead can choose from the short list.

Answer: D

NO.10 What are the three drawers?

there are 3 correct answers to this question

Response:

- A. Liabilities
- B. Assets
- C. Equity
- D. Journal
- E. Invoice

Answer: A,B,C

NO.11 Tiny Toys reports the financial statement to the company headquarters once a year. They manage

internal controlling at the end of each quarter. How would you recommend they set the posting periods in

SAP Business One?

Please choose the correct answer.

Response:

- A. Define the main posting period as quarters with no sub-periods.
- B. Define the main posting period as the quarter and the sub-periods as months.
- C. Set the fiscal year to quarters and define the sub-periods as days.
- D. Define the main posting period as the fiscal year and the sub-periods as quarters.

Answer: D

NO.12 What is the most effective strategy for an implementation consultant to utilize at the beginning of the requirements gathering workshops?

Please choose the correct answer.

Response:

- A. Ask the client how they want to use the standard processes in SAP Business One.
- B. Convert the client business processes into an SAP Business One configuration.
- C. Show the client the range of configuration options available in SAP Business One.
- D. Ask questions that allow the client to describe their business processes.

Answer: D

NO.13 The implementation consultant is defining the chart of accounts for Green Studios. James, the C EO of

Green Studios, asks what the consultant will do to reflect his customer's transactions in the chart of accounts.

Please choose the correct answer.

Response:

- A. Add an accounts receivable control account to the cost of sales drawer.
- B. Add all customer accounts as business partner master data.
- C. Add an accounts receivable control account to the assets drawer
- D. Add an account for each customer in the assets drawer.

Answer: C

NO.14 Identify the effects of A/P Invoice in the system
choose the correct answer

Response:

- A. Creates a journal entry to update the vendor's balance to show the amount due.
- B. Creates lists of pending items
- C. Creates matrix.
- D. Creates outgoing payment

Answer: A

NO.15 There are several types of licenses for SAP Business One What are they, identify from the following

There are 3 correct answers to this question

Response:

- A. The Starter Package
- B. The Limited CRM
- C. The Professional license.

D. Workflow License

E. Company package

Answer: A,B,C